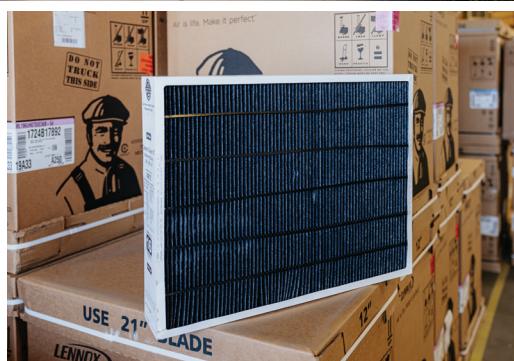


atHome

For Optimal Winter Efficiency, Prep Your HVAC System Now



COVERPROFILE

For Optimal Winter Efficiency, Prep Your HVAC System Now

Best rebates available through Nov. 16

By Sarah Huber
At Home Colorado

With fall upon us, now is the time to prepare your home heating system for the winter months, both to extend the efficiency of your HVAC system and ensure your family stays comfortable throughout the season.

One of the most trusted companies in the heating and cooling business, Northern Colorado Air, is continuing to provide exceptional service under its refreshed name, Northern Air. After more than three decades of serving Northern Colorado with integrity, quality and trust, Northern Air is making strategic investments to enhance its service, including modernized operations and expanded capabilities, all founded on trusted relationships.

New chapter, elevated commitment

“For 33 years, our customers have known us as one of the most dependable HVAC companies in the region,” said Jeff Richard, general manager of Northern Air. “While our name is evolving, our values are not. This refresh strengthens our foundation to support employees, serve customers and invest in the community for the long term.”

A family-owned business, Northern Air has a well-earned reputation from Fort Collins to Longmont, Windsor and Loveland. In fact, Northern Air won Best AC/Heating Service this month in the Loveland Reporter-Herald’s 2025 Reader’s Choice Awards—a testament to the company’s ongoing commitment to elevating the standard of comfort in heating and

“Our neighbors know our reputation for quality service at a fair price, and they’ve come to know and trust our employees.”

cooling installation, maintenance and repair.

Heating and humidity maintenance for optimal efficiency

The Northern Air team leverages time-tested expertise to accurately diagnose and resolve issues with air quality and temperature control in residential and commercial structures. As the fall season approaches, Northern Air is currently booking appointments to prepare homes for the cold weather that is soon to arrive in Colorado.

“We go through our 20-point checklist to make sure the furnace you have is the most efficient,” Richard said. A precision furnace call includes replacing the filter, cleaning the entire furnace (including the burners and venting to ensure excellent performance, and checking for gas leaks or carbon monoxide.

As part of their HVAC (heating, ventilation and air conditioning) system seasonal tune-up, many Northern Air clients opt to install a whole-home humidification system for health reasons. In the especially dry climate of Colorado, running a humidification system can stave off viruses and colds. That’s because low humidity can irritate the nose and throat, deplete sinus health, and exacerbate dry skin.

To optimize your HVAC system, Northern Air offers a Peak



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One of the simplest and most important things a homeowner can do to maintain their HVAC system may be the most overlooked: changing the air filter. Northern Colorado Air's stocks the top performing filters available in their warehouse. (Photos: Natalie Dyer/At Home).

Performance maintenance program featuring spring and fall home visits, discounts and preferred scheduling. “We take the guesswork out of the maintenance schedule and help keep your home comfortable all year long,” Richard said. “If you take care of your system, it will work longer and better for you.”

Heat pumps for efficiency - with rebates through Nov. 16

For top efficiency and value, Northern Air is seeing an increasing number of Colorado homeowners installing dual-fuel systems. “This is the best of both worlds,” Richard explained. Dual-fuel systems use a heat pump and a gas furnace in tandem. “A heat pump will work great up until 30 to 35 degrees outside, then the gas furnace takes over when the temperatures dip below that,” he said. “This warms up a house very quickly.”

The highest rebates available for this system, starting at \$2,250 per ton, are only available through Nov. 16, and installation appointments are filling up quickly.

Air filters for best system performance

One of the most important things a homeowner can do to maintain their HVAC system may be the most overlooked: changing the air filter. “Your air filter should be changed at least twice a year,” Richard said.

Air filters remove dust and pollutants from the air, preventing them from spreading throughout the home. An HVAC system with a clogged or dirty filter must work harder to pull that air through the unit, which stresses the system and may increase utility bills.

For individuals with allergies or health sensitivities, carbon-coated air filters can effectively remove odors,



Jeff Richard of Northern Air (formerly Northern Colorado Air) proudly displays its recent Lennox Premier Dealer awards.

bacteria, pollen and other lung-irritating particles from the air, as well as the usual pollutants. Richard recommends MERV-16 carbon-coated filters: “95-feet of material in a 20-by-25 filter that can trap dirt and other pollutants from the air. This is going to catch everything.” Unlike other filters, Merv-16 carbon-coated filters are typically changed once a year.

Book now for a fall tune-up

“Our neighbors know our

reputation for quality service at a fair price, and they’ve come to know and trust our employees,” Richard said. Several Northern Air professional technicians have been with the company for 20-plus years.

Northern Air is now booking furnace maintenance and home humidification appointments. For more information or to secure a heat pump rebate before Nov. 16, contact Northern Air at 970.223.8873 or visit ncagriff.com.



Northern Air (formerly Northern Colorado Air), was named 2025 Best AC/Heating Service by the Loveland Reporter-Herald's Readers' Choice Awards



Northern Air's stocks the top performing filters available in their warehouse. (Photos: Natalie Dyer/At Home).



Lennox heat pumps offer efficiency - rebates are offered through Nov. 16. (Photo Courtesy: Lennox).